



OFFICE OF CAREER SERVICES

CAREER DAY

THURSDAY, OCTOBER 26, 2006

THE GREAT HALL

11:00 A.M.-3:00 P.M.



## *A SPECIAL INVITATION...*

*Career Services is pleased to present the following organizations, which have made a particular effort to come to campus and provide career-related and graduate school information and advice, even though they currently are not recruiting. They are here to talk to all students, whether you are a freshman unsure of what major to pursue, a senior, unsure of what you can do with a major, or somewhere in between!*

*Details about what each of these organizations does are provided on the page numbers listed below. Please stop by their tables to learn more about “the real world” from these professionals:*

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# HOW TO MAKE CAREER DAY WORK FOR YOU

If there is one word for you to remember on Career Day, it's **TALK, TALK, TALK!** Take the initiative and interact with the representatives. Remember, these people have come to the University of Mary Washington to talk to you! Listed below are some sample questions for you to ask.

- Would you please tell me about the entry-level employment opportunities within your organization? (i.e. job titles, typical responsibilities, etc.)
- What type of background/characteristics do you most like to find in people applying for these entry-level positions?
- What do you consider ideal experience for working within your organization?
- Is there a training program for new employees? If yes, would you please tell me about it?
- What are the advantages/disadvantages of working for this organization?
- What advise do you have for someone interested in an entry-level position with your organization?
- How do you predict the current economic situation may affect the job market in general and in your field?
- Does your organization offer an internship program or hire students for summer jobs?



### **31<sup>st</sup> District Court Service Unit**

*All Majors*

9540 Center Street, Suite 200

Manassas, VA 20110

Phone: 703-792-6205

Fax: 703-792-4786

ellen.patterson@djj.virginia.gov

www.djj.virginia.gov

**Representative (s):**

**Ellen Anastasi Patterson**

The 31st District Court Service Unit provides intake probation and parole services in addition to a variety of community-based programs for the 31st Judicial District Juvenile and Domestic Relations Court which serves the county of Prince William and the cities of Manassas and Manassas Park.

**Jobs Available? No**

**Internships? Yes**

### **Aerotek**

*All Majors*

7301 Parkway Drive

Hanover, MD 21076

Phone: 410-540-7064

Fax: 410-540-7548

www.aerotek.com

Aerotek, Inc. is a contract services provider that offers creative staffing solutions to a variety of industries. With over 100 offices throughout the United States and Canada, our professionally trained recruiters and salespeople are dedicated to serving clients and job seekers in nearly every major industry. Our company's good name thrives by continually placing qualified personnel at all skill levels and expertise.

**Jobs Available? Yes, Full Time**

**Internships? No**

### **AMEC Earth & Environmental, Inc.**

*All Majors*

14428 Albemarle Point Place, Suite 150

Chantilly, VA 20151

Phone: 703-488-3700

Fax: 703-488-3701

brandon.pfleckl@amec.com

www.amec.com

**Representative (s):**

**Brandon Pfleckl, UMW '98**

**Celia Prentice**

AMEC's Chantilly office provides high quality water resource engineering and environmental consulting services. We specialize in flood studies, GIS services, municipal stormwater services, NFIP compliance and environmental remediation.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### **American University, College of Arts and Sciences**

*All Majors*

4400 Massachusetts Avenue, NW

Washington, DC 20016

Phone: 202-885-3620

Fax: 202-885-1505

www.american.edu/cas

**Representative (s):**

**Nora Cochran Cumberbatch**

American University's College of Arts and Sciences, located in Washington, DC, offers graduate students an unparalleled academic experience. Our programs in the Arts, Humanities, Social Sciences, and Sciences are enhanced by a world-renown faculty, diverse student body, and the resources of the nation's capital.

**Sharing Information Only**

### **Ameriprise Financial**

*All Majors*

5870 Trinity Parkway, Suite 100

Centreville, VA 20120

Phone: 703-653-8903

Fax: 703-631-6024

greg.c.musick@ampf.com

www.ameriprisefinancial.com

**Representative (s):**

**Greg Musick**

**Ines Van Rooy**

**Jobs Available? Yes, Full Time**

**Internships? No**

### **AMSEC LLC**

*All Majors*

2829 Guardian Lane

Virginia Beach, VA 23452

Phone: 757-631-2213

Fax: 757-463-9110

lattoya\_tomlinson@amsec.com

www.amsec.com

**Representative (s):**

**Lattoya Tomlinson**

**Mark McGraw**

**Nina Matthews, UMW '03**

AMSEC LLC is a full-service supplier to the Navy/commercial maritime industry. We have formed a business partnership with SAIC/Newport News Shipbuilding

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**



## Employers (cont'd)

### Apex Systems, Inc.

*All Majors*

4400 Cox Road  
Glen Allen, VA 23060  
Phone: 804-237-8322  
Fax: 804-237-8350  
scoston@apexsystemsinc.com  
www.apexcareers.com

**Representative (s):**

**Scott Coston, UMW '03**

Apex Systems is a rapidly growing business services company that places temporary and permanent professionals into other organizations. Specializing in technical placements, Apex Systems was listed by Inc Magazine as one of the 500 fastest growing private companies in America.

Since its formation in 1995, Apex has continued its aggressive growth and gained market share over its competitors. We are an expanding mid-sized company with significant opportunities for advancement.

**Jobs Available? Yes, Full Time**

**Internships? No**

### BB&T

*All Majors*

4117 Chain Bridge Road  
Fairfax, VA 22030  
Phone: 703-383-6857  
Fax: 703-359-7551  
ckeily@bbandt.com  
www.bbt.com

**Representative (s):**

**Carole Keily**

**Melissa Yergovich**

**Karen Libenow, UMW '79**

Full-service commercial bank with nearly 1500 branches in the Southeast.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### BBN Technologies

*MATH, CPSC, PHYS*

10 Moulton Street  
Cambridge, MA 02138  
Phone: 617-373-2503  
Fax: 617-373-5671  
djeffries@bbn.com  
www.bbn.com

**Representative (s):**

**David Jeffries**

At BBN, we accomplish the most difficult technological feats across a range of disciplines. Government customers turn to BBN for solutions that help make us safe and secure; commercial customers rely on us for breakthrough thinking that helps them bring new innovations to market and gives them a competitive edge.

“Over the past fifteen years the environment surrounding BBN has changed greatly. However, some things remain constant; we hire bright, passionate, honest staff and give them all the tools they need to tackle the hardest technical problems in a practical manner. These folks are the soul of BBN.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### Century 21 New Millennium

*All Majors*

5990 Kingstowne Towne Center  
Alexandria, VA 22315  
Phone: 703-822-2360  
Fax: 703-313-7110  
careers@c21nm.com  
www.c21nm.com

**Representative (s):**

**Summer Smith**

**Tiffany Laster**

With eleven offices in Virginia and Maryland, Century 21 New Millennium represents the area as one of the largest names in real estate. Currently hiring at our Fredericksburg office!

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**



## Chevy Chase Bank

*All Majors*

7501 Wisconsin Avenue  
Bethesda, MD 20814  
Phone: 240-497-4675  
Fax: 240-497-4688  
jsterry@chevychasebank.net  
www.chevychasebankcareers.com

**Representative (s):**

**Jenaire Terry**  
**Marie Lynah**

As the region's largest financial institution headquartered in the Washington, DC metropolitan area, there's no doubt that Chevy Chase Bank has the career for you. With over 260 branches and major centers in Laurel, Bethesda, Chevy Chase and Tyson's Corner, your best opportunity could be just around the corner. Whether you're looking for a rewarding management career, a full-time position with superb growth potential, or a flexible part-time or peak-time opportunity, Chevy Chase Bank is ready to be your career partner. Chevy Chase Bank is an Equal Opportunity Employer and maintains a Drug-Free work Environment.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

## Childhelp

*All Majors*

23164 Dragoon Road  
Lignum, VA 22726  
Phone: 540-399-1260  
Fax: 540-399-1866  
gyanez@childhelp.org  
www.childhelp.org

**Representative (s):**

**Gayle P. Yanez, UMW '04**

Childhelp is a residential treatment facility whose mission is to meet the physical, emotional, educational, and spiritual needs of abused and neglected children.

**Jobs Available? Yes, Full Time**

**Internships? No**

## Colonial Supplemental Insurance

*All Majors*

4801 Cox Road, Suite 101  
Glen Allen, VA 23060  
Phone: 866-231-8189  
Fax: 804-290-7616  
virginia.fontana@coloniallife.com  
www.coloniallife.com

**Representative (s):**

**Virginia M. Fontana**

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

## Corpcomm, Inc.

*All Majors*

2300 Fall Hill Avenue, Suite 511  
Fredericksburg, VA 22401  
Phone: 540-834-2467  
Fax: 540-834-2468  
ddaniel@corpcomm-inc.com  
www.corpcomm-inc.com

**Representative (s):**

**Diana Daniel, UMW '93**

Corpcomm is an award-winning communications firm located in Fredericksburg, VA. Our staff brings more than five decades of combined experience in government and industry communications. Offering a full range of creative and technical capabilities, Corpcomm provides:

- \* Strategic communication plans
- \* Intranet design and management
- \* Web site design and management
- \* Marketing collateral, including brochures, fact sheets and trade show materials
- \* Change management communications
- \* Video writing and production
- \* Newsletter writing and design
- \* Exhibit production and staffing
- \* Media relations and public service campaigns
- \* Employee communications programs

**Jobs Available? Yes, Full Time**

**Internships? No**

## DCS Corporation

*All Majors*

1330 Braddock Place, Suite 700  
Alexandria, VA 22314  
Phone: 571-227-6223  
Fax: 571-227-6006  
jjohnson@dcscorp.com  
www.dcscorp.com

**Representative (s):**

**Jessica Johnson, UMW '01**

Engineering services firm - defense contractor

**Jobs Available? Yes, Full Time**

**Internships? Yes**

## Defense Contract Management Agency

*All Majors*

6350 Walker Lane, Suite 300  
Alexandria, VA 22310  
Phone: 703-428-0789  
Fax: 703-428-1932  
www.dcm.mil

**Representative (s):**

**Angie Pavlat**  
**Debbie Eatman**

Provides QA and management to over 900 billion dollars of U.S. Government contracts with duty locations worldwide and from the coast to coast.

**Jobs Available? Yes, Full Time**

**Internships? Yes**



## Department of Alcoholic Beverage Control

*All Majors*

2901 Hermitage Road  
Richmond, VA 23220  
Phone: 804-213-4430  
Fax: 804-213-4736  
amy.stallings@abc.virginia.gov  
www.abc.virginia.gov

**Representative (s):**

**Amy Stallings**

**Chantel Simms**

The Virginia Department of Alcoholic Beverage Control is a public safety agency with law enforcement responsibilities; a major source of revenue for the commonwealth; an effective retail business; a provider of educational and prevention programs; and an administrative hearing agency.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

## Dewberry

*All Majors*

8401 Arlington Boulevard  
Fairfax, VA 22031  
Phone: 703-849-0405  
Fax: 703-849-0185  
acottrell@dewberry.com  
www.dewberry.com

**Representative (s):**

**Angela Cottrell**

Dewberry is a 1840+ person professional services firm operating nationally. The firm maintains 33 offices and provides services in program management, planning, engineering, architecture, surveying, geographic information services and the environmental sciences. Today Dewberry is an ENR "Top 50" design firm and ranks in the Top 25 in several ENR's market categories.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

## Edward Jones Investments

*All Majors*

986 John Marshall Highway, Suite C  
Front Royal, VA 22630  
Phone: 540-635-8229  
Fax: 866-462-1958  
lee.murray@edwardjones.com  
www.edwardjones.com

**Representative (s):**

**Lee Murray, UMW '04**

**Bret Hrbek**

Edward Jones, headquartered in St. Louis, is one of the nation's largest suppliers of financial products for individual investors and small-business owners. Edward Jones, however is the only firm to serve to individual investors exclusively. The firm has more than 7 million clients.

**Jobs Available? Yes, Full Time**

**Internships? No**

## EG & G Technical Services

*CPSC, MATH, PHYS*

P O Box 552  
Dahlgren, VA 22448  
Phone: 540-663-9321  
tbouchard@egginc.com  
www.egginc.com

**Representative (s):**

**Tonia Burton-Bouchard, UMW '92**

EG & G provides engineering, scientific and technical support to a broad range of government customers. Our offices in Dahlgren, Dumfries, Manassas, Arlington and Norfolk, VA support Navy and Marine Corps customers on defense-related programs. U.S. citizenship is required for most positions (to obtain security clearance).

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

## Enterprise Rent-A-Car

*All Majors*

6303 Little River Turnpike, Suite 210  
Alexandria, VA 22312  
Phone: 703-658-085  
Fax: 703-256-8495  
beth.e.wright@erac.com  
www.enterprise.com/careers

**Representative (s):**

**Beth Wright**

Enterprise is the largest car rental company in North America and arguably the world. We are an \$8.2 billion company with more than 818,000 vehicles in our rental and leasing fleet, more than 65,000 employees and over 6,500 locations in the U.S., Canada, Germany, the United Kingdom and Ireland.

Since our origin in 1957, our employees have always been empowered to make decisions that greatly affect their work and their career. It is this philosophy along with an unyielding dedication to the customer that has made Enterprise a true success story and a truly unique place to work

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**



## Employers (cont'd)

### EverDrive

*All Majors*

5309 Commonwealth Centre Parkway

Midlothian, VA 23112

Phone: 804-608-3069

Fax: 804-608-3067

rviola@everdrive.com

www.everdrive.com

**Representative (s):**

**Renee Viola**

**Michael Puccinelli**

EverDrive is the industry leader in providing used auto parts through retail channels nationwide. Based in a convenient Midlothian, Virginia location, EverDrive is an award-winning, customer-service driven organization defining the used auto parts industry. Our up-beat culture provides performance-driven compensation based on building strong client relationships leading to 100% customer satisfaction.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### Fairfax County Police Department

*All Majors*

4100 Chain Bridge Road

Fairfax, VA 22030

Phone: 703-246-2440

Fax: 703-273-6231

lam.nguyen2@fairfaxcounty.gov

www.fairfaxcounty.gov

**Representative (s):**

**Detective Lam Nguyen**

**Detective Paul Marinero**

Fairfax County is located in Northern Virginia. We are seeking highly qualified candidates for the position of Police Officer and Control Officer.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Fastenal Company

*All Majors*

390 A Kings Highway

Fredericksburg, VA 22405

Phone: 540-370-4181

Fax: 540-370-4847

jfull@fastenal.com

www.fastenal.com

**Representative (s):**

**Jeff Full**

Wholesale distribution of industrial and construction supplies.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### FBI

*BUAD, CPSC, INAF, MATH, MDFL, Science*

1970 East Parham Road

Richmond, VA 23228

Phone: 804-627-4721

Fax: 804-627-4497

applicants.richmond@ic.fbi.gov

www.fbijobs.gov

**Representative (s):**

**Andrea Rumrill**

As the primary investigative arm of the Federal Government, the FBI is responsible for enforcing over 260 Federal statutes and for conducting national security investigations.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### FBI - Finance Division

*All Majors*

935 Pennsylvania Avenue, NW

Washington, DC 20535

Phone: 202-324-3000

Fax: 202-324-6491

joanna.long@ic.fbi.gov

www.fbi.gov

**Representative (s):**

**Joanna Long, UMW '05**

**Nathan Taylor, UMW '06**

**Ethan Roy, UMW '06**

The mission of the FBI is to protect and defend the United States against terrorist and foreign intelligence threats, to uphold and enforce the criminal laws of the United States, and to provide leadership and criminal justice services to federal, state, municipal, and international agencies and partners.

The FBI is recruiting to fill positions within the Finance Division.

**Jobs Available? Yes, Full Time**

**Internships? No**

### FedEx

*All Majors*

300 Centre Port Parkway

Fredericksburg, VA 22406

Phone: 540-659-4775

Fax: 540-659-0746

abelser@fedex.com

**Representative (s):**

**Mr. Belser**

FedEx Home Delivery is a leader in delivering small packages to residential homes throughout the U.S.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**



### Fredericksburg and Spotsylvania National Military Park

*All Majors*

120 Chatham Lane  
Fredericksburg, VA 22405  
Phone: 540-786-0605  
Fax: 540-786-1326  
janice\_frye@nps.gov  
www.nps.gov/frsp

**Representative (s):**

**Janice Frye**

This National Park protects and interprets four Civil War battlefields in the Fredericksburg area. Most positions are seasonal or internships in interpretation - tours and visitor services.

**Jobs Available? Yes, Part Time**

**Internships? Yes**

### GEICO

*All Majors*

One Geico Boulevard  
Fredericksburg, VA 22412  
Phone: 540-286-4821  
Fax: 305-503-7343  
kwoodside@geico.com  
www.geico.com

**Representative (s):**

**Kristie Woodside**

**Courtney Kowalchick, UMW '00**

**Chris Hines, UMW '05**

\* GEICO is the 4th largest private-passenger auto insurer in the United States. The ranking is established each year by A.M. Best based on direct written premiums

\* GEICO is the largest direct writer of private passenger auto insurance in the country

\* \$21.2 billion in assets

\* More than 20,000 associates

\* 12 major offices around the country

\* 7 million auto policyholders and growing

\* GEICO insures more than 11 million vehicles

GEICO is built on the foundation of providing respect, support and opportunity for our associates. We are proud of our competitive, growth-oriented culture, and of our management team that works closely with employees at all levels.

Our associates work hard and they are rewarded with career opportunities, a great benefits program, financial incentives and the job stability that only a successful and growing company can offer. If you're looking for a great place to start and build a career, then consider GEICO.

GEICO was named a top employer for college graduates by CollegeGrad.com, The Black Collegian, and mentioned in the Princeton Review's Best Entry-level Jobs guidebook!

**Jobs Available? Yes, Full Time**

**Internships? No**

### GeoLogics Corporation

*All Majors*

5285 Shawnee Road, Suite 300  
Alexandria, VA 22312  
Phone: 703-891-6123  
wwinkler@geologics.com  
www.geologics.com

**Representative (s):**

**William D. Winkler, UMW '00**

GeoLogics is a successful, award-winning high-technology company engaged in Research & Development in the Physical, Engineering & Life Sciences, specifically the areas of Guided Missiles & Space Vehicles which supports customers primarily in the IT, aerospace, and telecommunications industries, as well as numerous government agencies. The company's technical contributions are part of the International Space Station, NASA launch and ground control systems, government and corporate IT operations, and Web systems. GeoLogics is one of America's fastest growing technical services companies, with annual revenues in excess of \$80 million. We employ over 500 professionals with offices in California, Maryland, South Carolina, Texas, Virginia, and operations throughout the US and abroad.

**Jobs Available? Yes, Full Time and Part Time**

**Internship? Yes**

### Goodman & Company

*BUAD*

500 East Main Street, Suite 900  
Norfolk, VA 23510  
Phone: 757-457-3215  
Fax: 757-622-6564  
wworkman@goodmanco.com  
www.goodmanco.com

**Representative (s):**

**Warren Workman**

**Bryan Campbell, UMW '06**

**Gina Gay, UMW '05**

Goodman is a regional public accounting firm founded in 1932 with locations throughout Virginia and a growing presence in Maryland. We offer experience in both audit and tax which will not only be intellectually stimulating, but your continued learning and growth will be unmatched.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### Henrico County Division of Police

*All Majors*

P O Box 27032  
Richmond, VA 23273  
Phone: 804-501-4801  
Fax: 804-501-4187  
nob46@co.henrico.va.us  
www.henricopolice.org

**Representative (s):**

**Officer L.C. Nobles**

Local police department.

**Jobs Available? Yes, Full Time**

**Internships? No**



## Employers (cont'd)

### Hilldrup Companies

*All Majors*

4022 Jefferson Davis Highway

Stafford, VA 22554

Phone: 703-441-7288

Fax: 703-441-6539

stacey.woodard@hilldrup.com

www.hilldrup.com

**Representative (s):**

**Stacey Woodard**

Relocation Services.

Corporate Headquarters - claims, customer service, sales, accounting, operations/logistics, labor, human resources, IS,

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### IBM

*All Majors*

135 Cleremont Drive

Fredericksburg, VA 22405

Phone: 540-370-0905

katherine.ehrle@us.ibm.com

www.ibm.com/us

**Representative (s):**

**Kate Ehrle, UMW '97**

World's largest technology company that provides research, development and implementation of business solutions.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Intuit

*All Majors*

110 Juliad Court

Fredericksburg, VA 22406

Phone: 540-286-2183

Fax: 540-286-2144

samantha\_scott@intuit.com

www.intuit.com/careers

**Representative (s):**

**Samantha Scott**

Intuit, Inc. a financial software and web-based services company, develops and markets Quicken, TurboTax and Quick Books. The most popular and leading software.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### Jet Program

*All Majors*

Embassy of Japan

2520 Massachusetts Avenue, NW

Washington, DC 20008

Phone: 202-238-6773

Fax: 202-265-9484

jet@embjapan.org

www.embjapan.org

**Representative (s):**

**Joelle Williams**

Sponsored by the Japanese government, the Jet Program sends over 1,000 young American professionals to work in Japan as Assistant Language Teachers or Coordinators for International Relations.

Open to all Majors, no Japanese language ability required. Come experience Japan with Jet!

**Jobs Available? Yes, Full Time**

**Internships? No**

### Joint Warfare Analysis Center (JWAC)

*CPSC, ECON, INAF, MATH, PSCI, SOCG*

18385 Frontage Road

Dahlgren, VA 22448

Phone: 540-653-3864

Fax: 540-653-2789

twhiteho@jwac.mil

www.jwac.mil

**Representative (s):**

**Tony Whitehouse**

**Kristy Kuhns, UMW '02**

**Christian Andros**

JWAC is a premier science and engineering institution tasked with solving complex challenges for our nation's warfighters. JWAC uses social and physical science techniques and engineering expertise to assist warfighters in support of our national security.

**Jobs Available? Yes, Full Time**

**Internships? No**



### Liberty Mutual Insurance Company

*All Majors*

12700 Black Forest Lane, Suite 203

Woodbridge, VA 22192

Phone: 703-680-6284 ext 231

Fax: 703-680-5371

claran.goss@libertymutual.com

www.libertymutual.com

**Representative (s):**

**Kerry Goss**

**Thomas Bigoski**

As one of the leading providers of auto, home and life insurance in the United States, we are able to offer our customers a wide range of personal insurance products and services. With our continued focus on customer service, proactive safety education and community commitment, Personal Market's longer-term goal is continued growth and recognition as the premier provider of personal lines insurance. With nearly 12,000 employees, our strong financial ratings and our ranking in the top 200 of the Fortune 500 list of largest U.S. corporations, our customers are secure in knowing that when they need us, we will be there.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Lockwood Broadcasting - WUPV - TV

*All Majors*

220 Salters Creek Road

Hampton, VA 23661

Phone: 757-722-9736

Fax: 757-726-0196

hpittman@lockwoodbroadcast.com

**Representative (s):**

**Harrison Pittman**

Lockwood Broadcasting is a Virginia based company with television stations in Richmond, VA, Huntsville, AL and Sherman, TX. Depending on current vacancies, careers are available in programming, promotions, sales, on-air and business accounting.

**Sharing Information Only**

### Mary Kay Cosmetics

*All Majors*

P O Box 1283

Dahlgren, VA 22448

Phone: 540-775-4186

trinko@marykay.com

**Representative (s):**

**Terri Rinko**

Fortune 500 Cosmetics Company of independent contractors that demonstrate and sell skin care and beauty products on the go and at in-home appointments

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### Mediatech, Inc.

*All Majors*

13884 Park Center Road

Herndon, VA 20171

Phone: 703-471-5955

Fax: 703-471-1086

sthompson@mediatech-inc.com

www.cellgro.com

**Representative (s):**

**Sara Thompson-Wenrich, UMW '99**

**Lauren Supko**

At Mediatech, Inc. quality is not just a commodity it is our commitment! Mediatech manufactures and supplies cell culture and molecular biology reagents to biopharmaceutical, academic and government research facilities as well as biotechnology companies. This diverse portfolio includes cell culture media, basal salt solutions, antibiotics, sera, specialty media and flexible packaging systems. Mediatech, Inc. is a cGMP facility, certified to FDA Regulations 21 CFR Part 820, as well as ISO 13485:2003, the most recent international standard for medical device companies.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### Medicorp Health System

*BUAD*

1001 Sam Perry Boulevard

Fredericksburg, VA 22401

Phone: 540-741-3305

Fax: 540-741-2931

cynthia.clark@medicorp.org

**Representative (s):**

**Cynthia Clark, UMW Student**

Just the type of Health System to further your career. Over 100 years of solid experience behind your career. You'll reap the benefits of joining a health system that has grown by leaps and bounds from its humble beginnings to a thriving not-for-profit regional system of 28 state-of-the-art facilities and wellness services.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### National Hotline Services, Inc.

*All Majors*

620 Kenmore Avenue, Suite B

Fredericksburg, VA 22401

Phone: 540-368-1900

Fax: 540-368-1411

nballentine@hotlines.com

www.hotlines.com

**Representative (s):**

**Nate Ballentine, UMW '02**

**Danielle Adams, UMW '03**

National Hotline Services, Inc. provides compliance and ethics hotlines to the U.S. government and private sector.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**



## Employers (cont'd)

### **NAVSEA - Naval Surface Warfare Center Dahlgren**

*MATH, CPSC, BIOL, PHYS*  
17320 Dahlgren Road, Code XDP  
Human Resources, Bldg 183  
Dahlgren, VA 22448  
Phone: 540-653-3233  
Fax: 540-653-3234  
annette.ashton@navy.mil  
www.nswc.navy.mil/recruit

**Representative (s):**

**Annette Ashton**

**Angela Mejeur**

As a part of the Naval Sea Systems Command (NAVSEA) family of eight Warfare Centers, the Naval Surface Warfare Center, Dahlgren Division (NSWCDD) consists of three sites: The NSWC Dahlgren Lab in Dahlgren, VA the Coastal Systems Station in Panama City, FL and the Combat Direction Systems Activity in Dam Neck, VA. The NSWCDD mission is to provide research, development, test and evaluation, engineering, and fleet support for Surface Warfare, Surface Ship Combat Systems, Ordnance, Strategic Systems, Mines, Amphibious Warfare Systems, Mine Countermeasures, and Special Warfare Systems.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### **Norfolk Fire-Rescue**

*All Majors*  
100 Brooke Avenue, Suite 500  
Norfolk, VA 23510  
Phone: 757-438-2520  
Fax: 757-624-6832  
peppi.dayton@norfolk.gov  
www.norfolk.gov/nfr

**Representative (s):**

**Captain Peppi S. Dayton**

Norfolk Fire-Rescue provides 911 emergency fire and medical services to 250,000 citizens in an exciting urban environment. All Norfolk Fire-Rescue personnel are dual-trained as Firefighters and Emergency Medical Technicians.

**Jobs Available? Yes, Full Time**

**Internships? No**

### **Office of the Secretary of Defense - Washington Headquarters Services**

*All Majors*  
2521 South Clark Street, Suite 4000  
Arlington, VA 22202  
Phone: 703-604-6096  
Fax: 703-601-2288  
thomas.davis@whs.mil  
www.hrd.whs.mil

**Representative (s):**

**Tom Davis**

Washington Headquarters Services provides management support services and administrative capabilities for the Office of the Secretary of Defense and other Department of Defense Agencies with core competencies in financial management, contracting, human resources, information technology and facilities renovation.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### **Peace Corps**

*All Majors*  
1525 Wilson Boulevard, Suite 100  
Arlington, VA 22209  
Phone: 202-692-1045  
Fax: 202-692-1041  
cbreuer@peacecorps.gov  
www.peacecorps.gov

**Representative (s):**

**Christina Breuer**

Since 1961, more than 178,000 volunteers have served in the Peace Corps, working in such diverse fields as education, health, HIV/AIDS education and prevention, information technology, business development, the environment and agriculture. Peace Corps volunteers must be U.S. citizens and at least 18 years of age. Peace Corps service is a 27-month commitment.

**Jobs Available? Yes, Full Time**

**Internships? No**

### **Pizzeria Uno Chicago Bar and Grill**

*All Majors*  
10107 Southpoint Parkway  
Fredericksburg, VA 22407  
Phone: 540-710-5878  
Fax: 540-710-5879  
733@unos.com  
www.unos.com

**Representative (s):**

**Lisa Dunn**

**Jenn Burgess**

Restaurant

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**



## Employers (cont'd)

### PPD

*BIOL, CHEM*

2244 Dabney Road  
Richmond, VA 23230  
Phone: 804-253-1147  
Fax: 804-253-1110  
www.ppd.com

PPD is a leading global contract research organization providing discovery, development and post-approval services as well as compound partnering programs. Our clients and partners include pharmaceutical, biotechnology, medical device, academic and government organizations. With offices in 27 countries and more than 8,700 professionals worldwide, PPD applies innovative technologies, therapeutic expertise and a commitment to quality to help its clients and partners maximize returns on their R&D investments and accelerate the delivery of safe and effective therapeutics to patients.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Prince William County Park Authority

*All Majors*

14420 Bristow Road  
Manassas, VA 20112  
Phone: 703-792-4263  
Fax: 703-792-4001  
lfrankel@pwcparks.org  
www.pwcparks.org

**Representative (s):**

**Lisa Frankel**

Prince William County Park Authority provides the residents and visitors with first quality recreation programs, parks and facilities.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### Prince William County Sheriff's Office

*All Majors*

9311 Lee Avenue, Suite 100  
Manassas, VA 20110  
Phone: 703-792-5817  
Fax: 703-792-5839  
nedwards@pwcgov.org

**Representative (s):**

**Nancy Edwards**

Provides court and courthouse security, civil process, transportation, warrant enforcement and general law enforcement duties in the county.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### Rappahannock Area Community Services Board (RACSB)

*All Majors*

600 Jackson Street  
Fredericksburg, VA 22401  
Phone: 540-373-3223  
Fax: 540-371-3753  
ocush@racsb.state.va.us  
www.racsb.state.va.us

**Representative (s):**

**Bert Cush**

**Joseph Wickens**

**John Butler**

**Lorie Gambill**

RACSB is an agency of local government which was established in 1970. RACSB provides community-based mental health, mental retardation, alcohol/drug abuse, prevention and early intervention services for City of Fredericksburg, and the Counties of Spotsylvania, Stafford, Caroline and King George.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### Rutherford

*All Majors*

5500 Cherokee Avenue, Suite 300  
Alexandria, VA 22312  
Phone: 703-813-6513  
Fax: 703-354-2731  
dcrowe@rutherford.com  
www.rutherford.com

**Representative (s):**

**Doug Crowe, UMW '89**

National insurance and risk management firm for 10+ million dollar corporations

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### S.W.I.F.T.

*CPSC*

9615 Center Point Lane  
Manassas, VA 20110  
Phone: 703-365-6413  
Fax: 703-365-615  
sara.wechsler@swift.com  
www.swift.com

**Representative (s):**

**Sara Wechsler**

S.W.I.F.T. (Society for Worldwide Interbank Financial Telecommunications) is the financial industry-owned cooperative that supplies messaging services and software used by banks to send trillions of dollars in financial transactions daily. S.W.I.F.T. provides the primary messaging and transaction network that makes international finance possible.

**Jobs Available? Yes, Full Time**

**Internships? Yes**



## Employers (cont'd)

### Strategic Analysis, Inc.

*All Majors*

3601 Wilson Boulevard  
Arlington, VA 22201  
Phone: 703-253-4754  
Fax: 703-527-5445  
nmacri@sainc.com  
www.sainc.com

**Representative (s):**

**Nicolas Macri**

**Elizabeth Reuss**

Incorporated in 1986, Strategic Analysis, Inc. is an international technology services enterprise supporting commercial and government clients. Currently, we employ 250+ professionals in our Arlington, Virginia corporate offices and additional sites throughout the United States, including Dayton, OH and Colorado Springs, CO. It is the mission of Strategic Analysis, Inc. to provide:

\*Full-spectrum R&D services including engineering, technical, analytical and programmatic.

\*Cost-effective automation tools and system solutions for government and industry problems.

\*Industry leading smart card software tools and solutions.

\*Implementation of today's technology toward solutions for the challenges of tomorrow.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Taskforce Staffing, Inc.

*All Majors*

969 Taskforce Drive  
Fredericksburg, VA 22407  
Phone: 540-785-6666  
Fax: 540-785-6660  
laurie@taskforce.com  
www.taskforce.com

**Representative (s):**

**Laurie Newman**

Staffing Service - all types of positions available

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### Teach for America

*All Majors*

315 West 36th Street, 7th Floor  
New York, NY 10018  
Phone: 212-279-2080 ext.352  
Fax: 212-279-2081  
talla.rittenhouse@teachforamerica.org  
www.teachforamerica.org

**Representative (s):**

**Talla Rittenhouse**

Teach for America is the national corps of outstanding recent college graduates of all academic majors who commit two years to teach in urban and rural public schools and become lifelong leaders in ensuring educational equity and excellence for all children. Our mission is to build the movement to eliminate educational inequity by enlisting our nation's most promising future leaders in the effort.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Technical Analysis Center (TAC)

*All Majors*

8500 Executive Park Avenue, Suite 110,  
Fairfax, VA 22031  
Phone: 703-591-9100  
Fax: 703-591-6628  
tjacuna@tacva.com  
www.tacva.com

**Representative (s):**

**Tim Acuna**

**Kariann McAlister, UMW '06**

Management consulting

**Jobs Available? Yes, Full Time**

**Internships? No**

### Texas Education Agency

*All Majors*

122 C Street, NW Suite 200  
Washington, DC 20001  
Phone: 202-434-0217  
Fax: 202-628-1943  
rfisher@osfr.state.tx.us  
www.tea.state.tx.us

**Representative (s):**

**Rodney Fisher, UMW '95**

Offering information on lobbying, governmental relations and capitol hill.

**Sharing Information Only**

### The Education Group

*All Majors*

5952 Royal Lane, Suite 161,  
Dallas, TX 75230  
Phone: 434-971-7381  
Fax: 214-369-4979  
katherine@educationgroup.com  
www.educationgroup.com

**Representative (s):**

**Katherine Stuart**

The Education Group works with independent (private) and charter schools across the nation through our Placement Network. Grade levels vary according to individual schools, but include grades PreK-12. Types include: day, boarding, co-ed, single-sex, military and religiously affiliated schools. Most are college preparatory; some offer the International Baccalaureate program. Salary and benefits are competitive; class size is small; and working conditions are excellent. All placement fees are paid by the school - not the candidate.

The Education Group seeks the highest level of candidates both personally and professionally. A bachelor's degree is required. Preference goes to the candidate with a master's (or above) and experience. While teacher certification may not be required, strong coursework in the teaching field is expected.

**Jobs Available? Yes, Full Time**

**Internships? No**



### The Free Lance-Star Publishing Companies

*All Majors*

616 Amelia Street  
Fredericksburg, VA 22401  
Phone: 540-368-5006  
Fax: 540-374-5449  
arock@freelancestar.com  
www.fredericksburg.com/flsjobs

**Representative (s):**

**Angela Rock**

Since 1885, The Free Lance-Star and its predecessor newspapers have been serving the information needs of the Fredericksburg area. The family-owned and operated company has become a multi-media conglomerate: 93.3 WFLS, the area's leading country station; 99.3 WYSK, a youthful rock alternative station; and classic rock 96.9 WWUZ which broadcasts 24 hours a day, seven days a week. Fredericksburg.com, our timely Internet publication, is the news and information portal for the entire region. Star Directory, the community phone book, is the latest enterprising addition to the publishing company.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**

### The Hertz Corporation

*BUAD*

3800 Jefferson Davis Highway  
Alexandria, VA 22305  
Phone: 703-683-9114  
Fax: 866-429-6920  
sdclark@hertz.com  
www.hertz.com

**Representative (s):**

**Sarah Clark**

Hertz Local Edition is now in your neighborhood. Our management trainee position has much to offer for new grads and interns. Learn about customer service, sales, marketing, management and business.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### The National Bank of Fredericksburg

*All Majors*

P O Box 7207  
Fredericksburg, VA 22404  
Phone: 540-899-3345  
Fax: 540-371-7480  
mary.louise.holmes@mercantile.com  
www.nationalbankfredericksburg.com

**Representative (s):**

**Mary Louise Holmes, UMW '97**

Eight-branch full-service community bank serving Fredericksburg, Stafford and Spotsylvania. The Bank of Choice.

**Sharing Information Only**

### The Pampered Chef

*All Majors*

370 Madeline Drive  
Saint Leonard, MD 20685  
Phone: 443-404-8112  
cherylskitchen@earthlink.net  
www.pamperedchef.biz/cdanielson

**Representative (s):**

**Cheryl Danielson, UMW '89**

**Lori Shockey**

The Pampered Chef has been providing quality kitchen tools for over 25 years. The flexibility of a Pampered Chef business allows you to work it part time or full time. You can bring home extra money, earn exciting trips and make new friends. You do not have to be a cook. Our tools are so innovative and easy to use, anyone can achieve impressive results when they cook and entertain with The Pampered Chef.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### The Pepsi Bottling Group, Inc.

*All Majors*

17200 Warwick Boulevard  
Newport News, VA 23603  
Phone: 757-888-9211  
Fax: 757-887-0618  
kathryn.abel@pepsi.com  
www.pbg.com

**Representative (s):**

**Kathryn Abel**

**Dave Helmon**

**John Brooks, UMW '94**

The Pepsi Bottling Group (PBG) is the world's largest manufacturer, seller and distributor of Pepsi-Cola beverages.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

### The TruGreen Companies

*All Majors*

2211 Industrial Highway  
York, PA 17402  
Phone: 717-324-0623  
Fax: 717-757-1304  
billvacchiano@trugreenmail.com  
www.trugreen.com

**Representative (s):**

**Bill Vacchiano**

TruGreen ChemLawn is the Nation's recognized leader in lawncare. With TruGreen locations stretching across the U.S. positions are available in the following specialties: Managers, Sales, Administrators, Lawn Specialists.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? Yes**



## TRAK Services

*All Majors*

8200 Greensboro Drive  
McLean, VA 22102  
Phone: 703-917-8770  
Fax: 703-917-8750,  
margaret.ogorman@trakservices.com  
www.trakservices.com

**Representative (s):**

**Margaret O’Gorman**

The TRAK Companies, TRAK Legal, TRAK Services, and TRAK Records and Library, offer professional support staffing solutions to our client companies in the metropolitan Washington, DC region.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

## U.S. Army Healthcare Recruiting

*All Majors*

13203 North Enon Church Road  
Chester, VA 23836  
Phone: 804-530-8548  
Fax: 804-530-8683  
terrie.pittman@usarec.army.mil

**Representative (s):**

**Captain Terrie Pittman**

Largest healthcare employer in the nation offering positions to professional healthcare providers in both active and reserve components of the U.S. Army. Opportunities for diverse assignments, lucrative incentive pays, bonuses and fully funded educational programs for individuals entering medical, dental and optometry school.

**Sharing Information Only**

## U.S. Customs and Border Protection

*All Majors*

103 South Gay Street, Suite 715  
Baltimore, MD 21202  
Phone: 410-962-6200  
Fax: 410-962-3400,  
www.cbp.gov

The Department of Homeland Security (DHS) was formed to help respond to the threat of terrorist attacks. Within DHS, U.S. Customs and Border Protection (CBP) was established to support this important mission. With 41,000 employees stationed along our country’s borders and at the ports of entry nationwide. The CBP’s primary mission is to prevent terrorism and terrorist weapons from entering the United States, while facilitating the entry of legitimate trade and travelers.

**Jobs Available? Yes, Full Time**

**Internships? No**

## United States Marine Corps

*All Majors*

100 Arbor Oak Drive, Suite 106A  
Ashland, VA 23005  
Phone: 804-752-6807/800-552-9548  
brown11@marines.usmc.mil  
www.officer.marines.com

**Representative (s):**

**Captain David Brown**

The USMC Officer Program is a demanding program designed for those who are highly motivated and who want to be the absolute best. Must possess leadership qualities indicative of a Marine officer including, but not limited to, maturity, moral character, and physical fitness. All majors considered. Minimum 2.0+ GPA. U.S. citizenship. Ground aviation, and law programs available.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

## University of Mary Washington

*All Majors*

1301 College Avenue  
Fredericksburg, VA 22401  
Phone: 540-654-1046  
Fax: 540-654-1078  
dlycett@umw.edu  
www.umw.edu

**Representative (s):**

**Dee Lycett**

Liberal Arts University

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

## UPS

*All Majors*

9601 Coach Road  
Richmond, VA 23237  
Phone: 804-743-3056  
Fax: 804-743-8517  
glk1ltj@ups.com  
www.upsjobs.com

**Representative (s):**

**Lillian Jackson**

We are the world’s largest global transportation company, operating in more than 200 countries and territories and employing 370,000 people worldwide.

**Jobs Available? Yes, Part Time**

**Internships? No**



## Employers (cont'd)

### Virginia Army National Guard

*All Majors*

1700 Jefferson Davis Highway

Fredericksburg, VA 22401

Phone: 540-899-4022

Fax: 540-899-4154

robert.greene@va.ngb.army.mil

**Representative (s):**

**Sergeant Robert Greene**

Part time military, protecting the State of Virginia and our nation from natural disasters and other threats to the citizens of the United States.

**Jobs Available? Yes, Part Time**

**Internships? No**

### Virginia Financial Group

*BUAD, MBA, ECON*

P O Box 71

Culpeper, VA 22701

Phone: 540-829-1629

Fax: 540-829-8200

thomasc@vfgi.net

www.vfgi.net

**Representative (s):**

**Catherine Thomas**

Virginia Financial Group is the holding company for 3 community banks and an investment and trust company. The affiliates are Virginia Heartland Bank, Second Bank & Trust, Planters Bank & Trust and Virginia Commonwealth Trust Company.

**Jobs Available? Yes, Full Time and Part Time**

**Internships? No**

### Virginia State Police

*All Majors*

P O Box 27472

Richmond, VA 23261

Phone: 804-674-6733

heather.eaton@vsp.virginia.gov

www.virginiatrooper.org

**Representative (s):**

**Heather Eaton**

**Sean Stewart**

Law Enforcement Agency

**Jobs Available? Yes, Full Time**

**Internships? No**

### Watkins, Meegan, Drury & Co.

*BUAD*

7700 Wisconsin Avenue, Suite 500

Bethesda, MD 20014

Phone: 301-664-6884

Fax: 301-656-9115

matthew.casciano@watkinsmeegan.com

www.watkinsmeegan.com

**Representative (s):**

**Matthew Casciano, UMW '05**

**Tricia Piccinino, UMW '04**

**Wynne Patrick, UMW '04**

Delivering exceptional service for 30 years isn't a claim that everyone can make. At Watkins, Meegan, Drury & Company, L.L.C. (Watkins, Meegan), we believe our clear vision and extensive experience has brought about the powerful results that set us apart from the crowd.

Watkins Meegan is a metropolitan Washington, D.C. based certified public accounting firm with over 200 accounting and professional staff. The firm is based in Bethesda, MD and has 3 regional locations: Bethesda, MD, Vienna, VA and Annapolis, MD.

Since its inception in 1975, the Firm has grown to be ranked as the 10th largest CPA firm in the Washington, D.C. metropolitan area and a top 100 firm in the nation.

**Jobs Available? Yes, Full Time**

**Internships? No**

### Wells Fargo Financial

*BUAD*

7701 Greenbelt Road, Suite 107

Greenbelt, MD 20770

Phone: 301-486-0971

Fax: 301-486-0974

jenniferboland@wellsfargo.com

www.wellsfargofinancial.com

**Representative (s):**

**Jennifer Boland, UMW '03**

**Edward Meister**

Wells Fargo is a diversified financial services company providing mortgage and consumer finance across North America. Those employed as a credit manager will enjoy a base salary as well as an opportunity for monthly bonuses.

**Jobs Available? Yes, Full Time**

**Internships? No**

distributor of building materials. We have sales of over \$12.2 billion, with 1,507 locations in North America.

**Jobs Available? Yes, Full Time**

**Internships? Yes**



## Employers (cont'd)

### **Wolseley North America (Ferguson, Stock Building Supply, and Wolseley Canada)**

*All Majors*

12500 Jefferson Avenue

Newport News, VA 23602

Phone: 757-989-2386

Fax: 757-989-2960

[www.ferguson.com](http://www.ferguson.com)

[www.stockbuildingsupply.com](http://www.stockbuildingsupply.com), [www.wolseleyinc.ca/](http://www.wolseleyinc.ca/)

**Representative (s):**

**Ashley Summerford**

**Jon Schumacher**

Ferguson Enterprises, Inc., Stock Building Supply, and Wolseley Canada have joined together to form Wolseley North America, this continent's leading manufacturer, supplier, and wholesale distributor of building materials. We have sales of over \$12.2 billion, with 1,507 locations in North America.

**Jobs Available? Yes, Full Time**

**Internships? Yes**

# Office of Career Services

George Washington Hall Room 305

540-654-1022

[www.umw.edu/careerservices](http://www.umw.edu/careerservices)

Hours: Monday - Friday: 8 a.m. to 5 p.m.

Gary Johnson .....	Director of Career Services
Mary Becelia.....	Associate Director of Career Services
Crystal Sehlke .....	Assistant Director of Career Services
Rebecca Overman .....	On-Campus Recruiting Coordinator
Tember Smith.....	Internship & Credentials Coordinator

## **Take Advantage of These Services:**

- Career Related Workshops
- Resource Center
- Job Listings for Permanent, Part-time & Summer Positions
- Credential File Services
- Resume Assistance
- Internships
- Computer Assisted Career Guidance Programs
- Individual Counseling
- On-campus Recruitment
- Employer Fair
- Monstertrak
- E-recruiting

## **The Office of Career Services would like to thank:**

Copy Center  
Dining Services  
Design Services  
Facility Services  
Housekeeping  
University Police

## **with special appreciation to**

Academic Services

## **and to our student assistants**

Jessica Hager  
Sarah Maynard  
Rachel McDonald  
Amanda Ramey

## Notes:

## Notes: